



The unified security platform

Today's agenda

Threat reality: Faster attacks, slower response chains

Where SIEM-only workflow breaks

Use cases: Incident containment, alert triaging

France fit: GDPR, NIS2 operational constraints



Why this matters right now

- Identity-led attacks and lateral movement dominate incidents
- Tool fragmentation slows triage and containment
- Analyst fatigue and queue overload are now structural
- Regulators expect evidence of controls, not tool checklists



Where SOC workflows break

- Alert generated -> manual enrichment -> ownership assignment
- Escalation loops delay containment decisions
- Response execution disconnected from investigation context
- Detection in minutes, response in hours



OPERATING MODEL SHIFT

Visibility Without Orchestration Creates Backlog

SIEM-only

- Collect
- Correlate
- Alert
- Manual triage dominates

SIEM + SOAR + AI

- Prioritize
- Enrich
- Orchestrate
- Respond + document continuously



SECURITY CONTROL CENTER

Entire security stack. One control center

Your IT stack | Telemetry in

Endpoint security

CrowdStrike, Bitdefender, MS Defender, SentinelOne
EDR/XDR alerts | Process telemetry

Network security

PaloAlto, Fortinet, Cisco, Check Point
NGFW logs | IDS/IPS alerts | VPN Sessions

Identity & Access

Okta, Cisco Duo, Azure
Auth events, MFA challenges, privilege escalation

Cloud platforms

AWS, Azure, M365
CloudTrail, Activity logs, sign-in logs, API calls

Vulnerability & scanning

Qualys, Tenable, Rapid7, Nessus
CVE data, asset risk scores, scan results

Infrastructure & Database

Windows, Linux, SQL, Oracle, Syslog
OS events, DB audit, SNMP, custom regex

Log360 - Security control center

AI Intelligence

Zoho
MCP

Zia Agent
Studio

Zia
Assistant

Govern & comply

100+ frameworks · Audit evidence · Breach Notification, Incident Report

Respond & orchestrate

SOAR

Data & cloud security

FIM

DLP

CASB

Detect & Analyze

Correlate

UEBA

Threat
intel

ITDR

Collect & Normalize

Universal log parsing · schema normalization · 750+ sources

Response Out | SOAR actions

Endpoint

Isolate host · Kill process · Deploy patch · Disable USB
via Endpoint Central, CrowdStrike API, Defender

Network

Block IP at firewall · quarantine VLAN · revoke VPN
via Palo Alto, Fortinet, Cisco API

Identity

Disable account · force MFA · revoke sessions
via AD360, Okta, PAM360, Entra ID

ITSM tools

Auto-create incident · Assign · Escalate · SLA track
via ServiceDesk Plus, ServiceNow, Jira

Compliance

Auto-generate evidence · map to controls · audit report
100+ frameworks auto-mapped

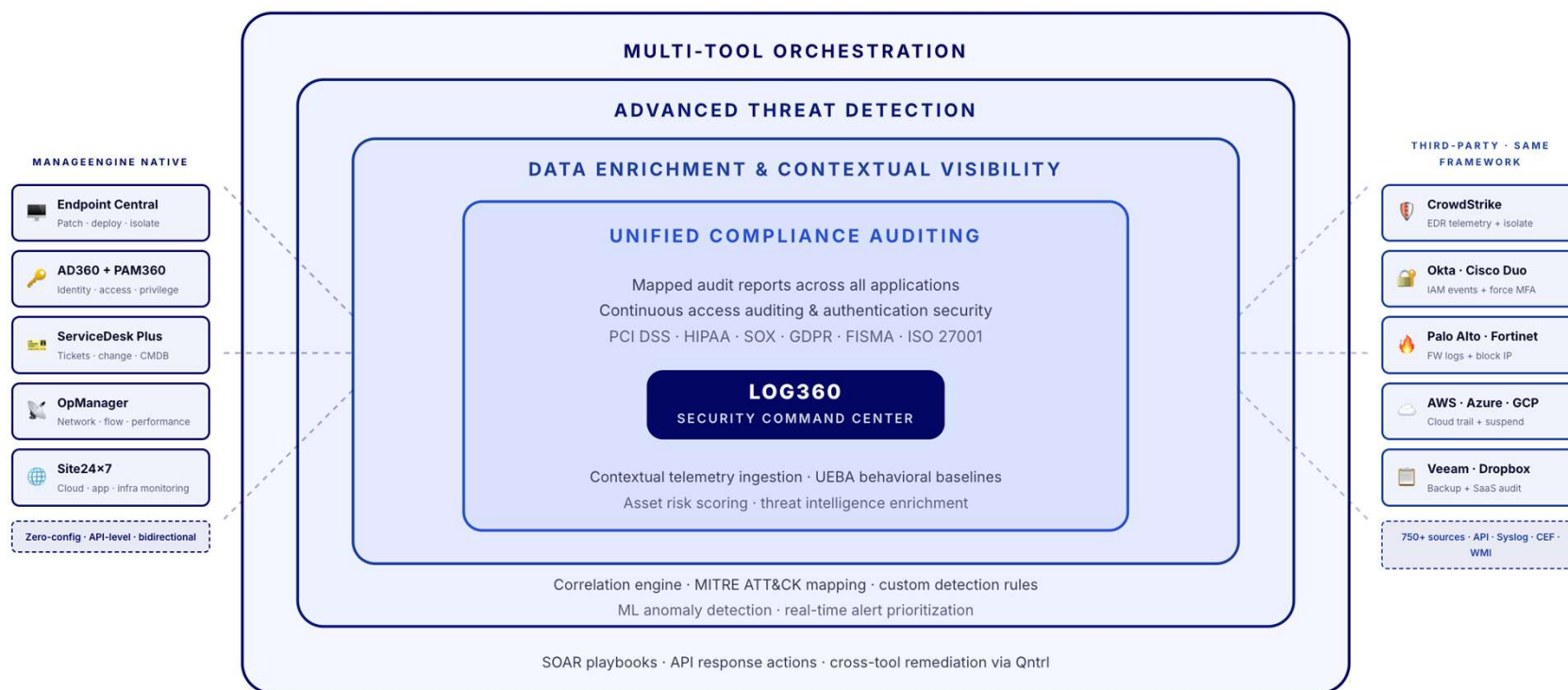
Custom actions

Python / Deluge scripts · webhook · REST API calls
Extensible to any tool with an API



INTEGRATION

One framework. Native first, then everything else



① ME NATIVE: ZERO-CONFIG DEPTH

API-level bidirectional integration. Custom dashboards that auto-populate. Telemetry flows into contextual detection rules. SOAR triggers actions *back into* ME tools. No parsers to build, no connectors to maintain.

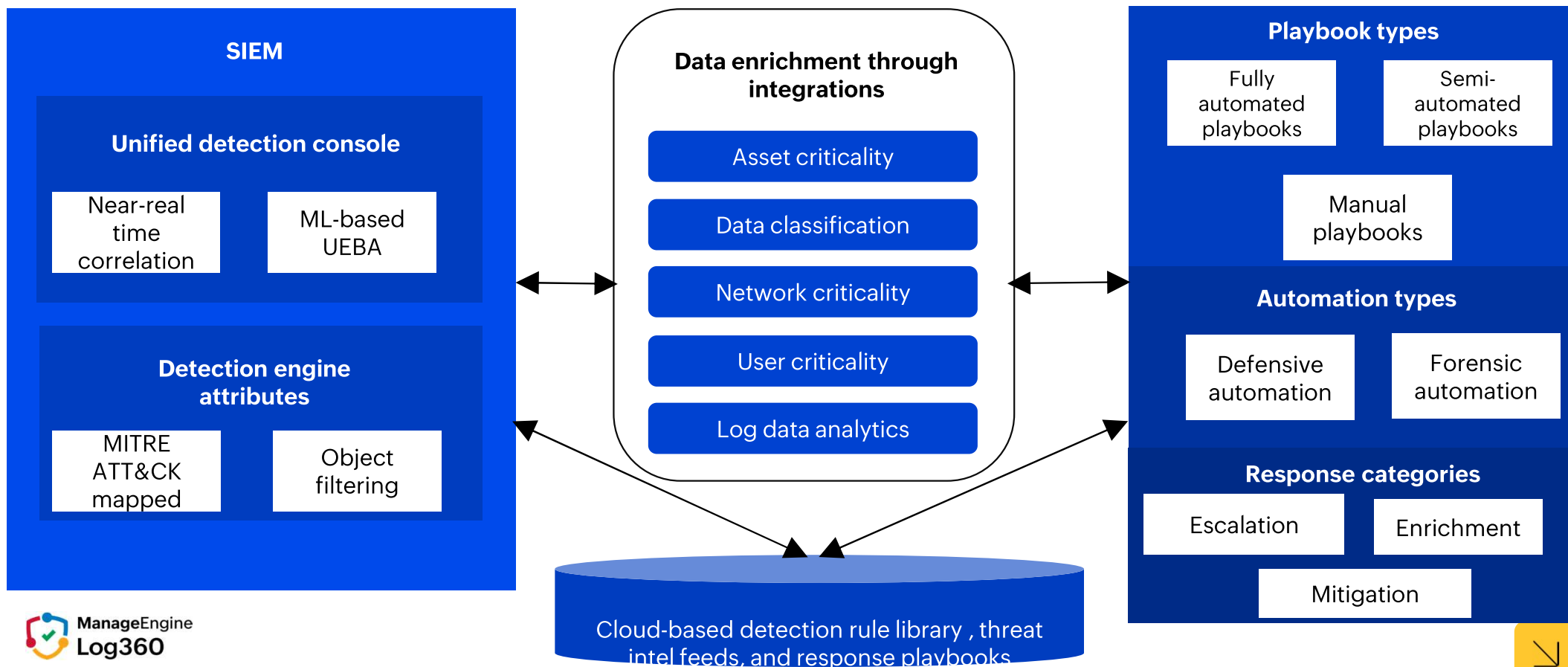
② THIRD-PARTY: SAME FRAMEWORK, SAME POWER

Even without ManageEngine, every tool passes through the same four layers — enrichment, detection, compliance, orchestration. 100+ pre-built parsers. Detection rules and playbooks work identically across ME and third-party sources.



INTEGRATION

How it all comes together



Total Bitdefender Threats

150 K

▲ 3430 (0.5%)

Mitigated Bitdefender Threats

58021

▼ 5502 (-1.0%)



Unmitigated Bitdefender Threats

94320

▲ 5507 (2.0%)



Bitdefender Incidents

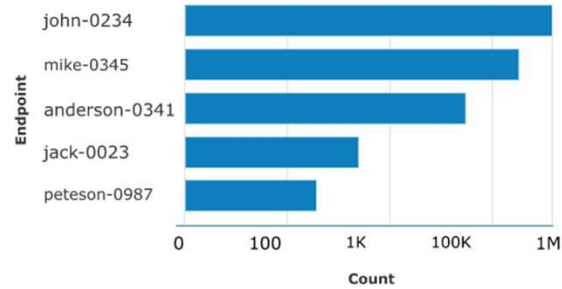
15

▲ 3 (0.5%)

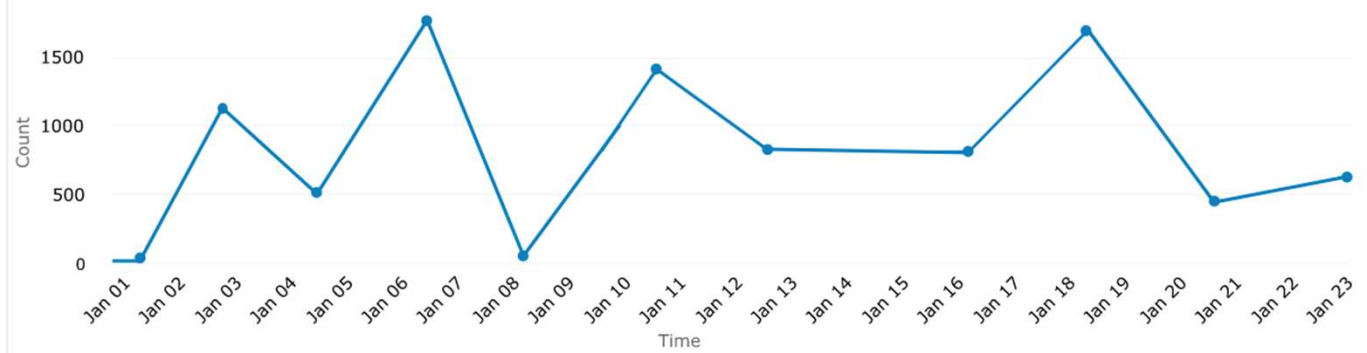
● Low 10 ● Medium 3 ● High 2



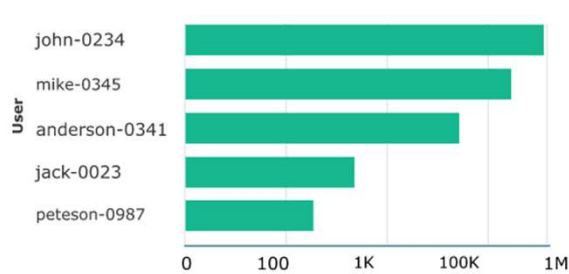
Top 5 Endpoints with Most Bitdefender Threats



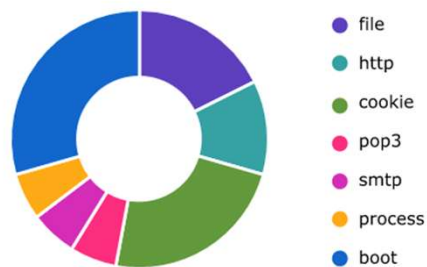
Bitdefender Threats Trend



Top 5 Users with Most Bitdefender Threats



Bitdefender Threats by Category



Top 5 Blocked Websites

URL	Detections
https://www.facebook.com	90
https://www.youtube.com	60
https://www.ex-parrot.com	50
https://www.twitter.com	20
https://www.twitch.com	10



Servers & Workstation Network Devices Applications Cloud Sources File **Incident Workbench** + Add to Incident Export As [Icon] [Icon] [Icon]

CrowdStrike Falcon

Search Report [Icon]

▼ **CrowdStrike Events**

- All Events
- Important Events
- > Detection Based Reports
- > Security Reports
- > User Account Management
- > Role Management
- > Policy Management
- > Network Rule & Containment Events
- > Remote Access & Api Sessions
- > Logon Reports

All Events

Select Device CrowdStrike Fal...

Top Devices

[Icon] [Icon] [Icon] Incident

Time	Device	Se
2024-05-07 16:24:57	192.168.7. 7	3
2024-05-07 16:24:56	192.168.7. 7	3
2024-05-07 16:24:56	192.168.7. 7	3

Domain: Dropbo... x Process ID: 0x2e0e4 x Device - ela-w2016-3 x User Jaga x IP: 88.91 [Icon]

CrowdStrike Falcon Detections

Device Summary [Icon]

Associated Device Policies [6 Policies](#) [Icon]

Falcon Agent Version 7.17.18604.0

External IP Address 106.195.35.245

MAC Address a4-cf-99-51-5c-e0

Hostname Surjil-13925

Filesystem Containment normal

First Seen 2025-04-02 18:03:47

Last Login Timestamp 2025-04-02 18:03:47

Last Login User surjil-13925

Last Seen 2025-04-02 18:03:47

Local IP Address 10.90.26.218

Operating System Version Sonoma (14)

Platform Name Mac

Product Type Workstation

Provision Status Provisioned

Serial Number PM9Y3XJJFV

Status normal

System Manufacturer Windows

Last fetched on 2024-09-09 14:59

Recent Detections [Icon]

A process exhibited unusual behavior that could be...
2025-04-02 18:03:47

A process has escalated privileges, this could be as a res...
2025-04-02 18:03:47

A process attempted to hide a volume shadow snapshot...
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Servers & Workstation
Network Devices
Applications
Cloud Sources

Windows

Search Report

- System Activities
 - Logon
 - Important Events
 - Usb Activities
 - Registry Activities
 - Application Whitelisting
 - Firewall Changes
 - Logon
 - Logon Failure
 - File Activities
 - Network Share Activities

Logon

Select Log Source: EDR

Time Volume

Based on: Users

Host ID	Log Source
302	ela-w2016-3
302	192.168.2.2
302	192.168.2.2
302	192.168.2.2
302	192.168.2.2

Incident Workbench

+ Add to Incident | Export As

Domain: Dropbo... | Process ID: 0x2e0e4 | Device - ela-w2016-3 | User Jaga | IP: 88.91

Bitdefender GravityZone Threats

Endpoint Summary

Bitdefender Connection

Name	: Syed
Machine Type	: Computer
OS	: Windows 11
IP Address	: 192.168.86.202
State	: Online
Group name	: Custom Groups
Bitdefender Agent Type	: BEST
Signatures Outdated	: false
Bitdefender Agent version	: 2.3 ⚠
Malware Status	: Dedication
Associated Policy	: Default Policy
Enabled Modules	: 2/6

Last fetched on 2024-09-09 14:59

Recent Bitdefender Threats

- Module: Advanced Threat Control, File Path: C:\Users\bd...
Jun 12, 2018 03:04 AM
- Module: Antiphishing, URL: bdtest.tibeica.com/ot/fraud_red.html
Jun 12, 2018 03:04 AM
- Module: Antimalware, Malware Name: Gen:Trojan.Heur.LShot.1
Jun 12, 2018 03:04 AM
- Module: Advanced Threat Control, File Path: C:\Users\bd...
Jun 12, 2018 03:04 AM
- Module: Antiphishing, URL: bdtest.tibeica.com/ot/fraud_red.html
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Jun 12, 2018 03:04 AM


Top 5 Files with Most Bitdefender Threats

Last 30 Days

cmd.exe	Detection 52
PsExec.exe	Detection 50
powershell.exe	Detection 52
mimikatz.exe	Detection 50

Bitdefender Threats by Module

Last 30 Days



- Antiphishing
- Antimalware
- Data Protection
- Hyper Detect
- Anti Exploit
- Network Attack Defence



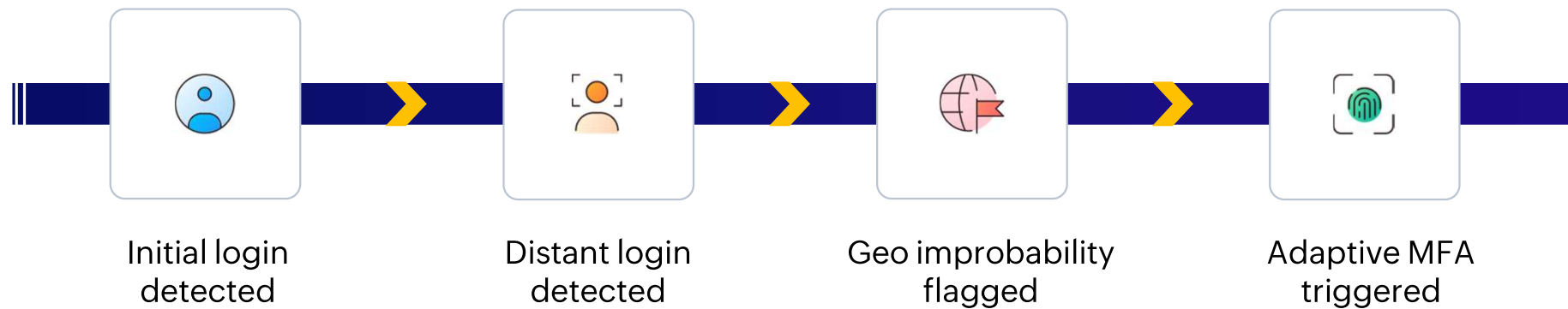
Use cases



USE CASE: 1

Impossible Travel

Detect suspicious logins occurring from geographically impossible locations within a short time window.



USE CASE: 1

Impossible Travel

Impact

Unauthorized account access

Credential compromise

Potential session hijacking

Risk of lateral movement within the environment

Traces (Logs & Evidence)

M365 / Azure AD

- ✧ Sign-in logs
- ✧ Geo-location and IP address changes
- ✧ MFA success or failure events

VPN

- ✧ Connection logs with public IP and geo-location

Active Directory

- ✧ Event ID 4624 (successful logon)

Windows Endpoints (optional)

- ✧ Session and logon activity



USE CASE: 1

Impossible Travel

Detection

- ✦ Correlate M365 sign-in events from geographically distant locations
- ✦ Geo-distance threshold greater than 1000 km
- ✦ Correlation window of 15 minutes
- ✦ Trigger when 2 or more logins from new IPs occur within the window
- ✦ Enrich with AD logon events and MFA patterns

Investigation

- ✦ Review sign-in timelines across M365 and AD
- ✦ Validate IP reputation and geo-location changes
- ✦ Analyze MFA challenge outcomes
- ✦ Confirm whether logins originated from known devices or networks

Responses

- ✦ Trigger adaptive or step-up MFA
- ✦ Alert SOC analysts with contextual evidence
- ✦ Flag the user account for further review
- ✦ Initiate incident response workflow if required



USE CASE: 2

Privileged Admin 360 Profile (Cross-Platform Account Investigation)

Analyst prompt examples

Give me a 360 profile
for jsmith_admin

Why did jsmith_admin
log in from Frankfurt 27
minutes after
Coimbatore?

Show all recent privilege
changes and tickets for
jsmith_admin

Integrating

- ✦ Log360
- ✦ Okta
- ✦ CrowdStrike / Bitdefender
- ✦ ServiceNow

Investigation workflow

**1. Identity +
Access Profile**
Log360 + Okta

**2. Endpoint
Investigation**
CrowdStrike

**3.
Authentication
Timeline (48h)**
Log360 + Okta

**4. Network +
Privilege Audit**
Log360

**5) Ticket
Correlation**
ServiceNow

**Investigation -
MCP
Orchestrator**



Why Log360 wins



SECURITY CONTROL CENTER

Five domains. Three pillars. One platform

Threat detection, investigation and response

Core SIEM engine

Log collection | Real-time correlation |
Threat hunting | Investigation Workbench |
Forensic Analysis | MITRE ATT&CK mapping

UEBA

ML baselines | Risk scoring | Insider threats |
Anomaly detection | Peer grouping | User
identity mapping

Security operations & ITDR

Orchestration and response

Visual playbooks | Auto-containment | Zoho
Qntrl engine | Endpoint response | Identity
response | Network response

ITDR

Complete and granular visibility into hybrid
AD environments and risk identification

Risk and compliance

Compliance audit readiness

100+ frameworks | Evidence generation |
Breach Notification | Incident Report
through AI investigation

SHARED DATA FABRIC | Every domain reads from and writes to the same correlated data store — no integration middleware, no data silos, no swivel-chair.



STRUCTURAL DIFFERENTIATOR

SOAR - Built on Qntrl by Zoho

Every major SIEM vendor *acquired* their SOAR. Zoho *built* Qntrl — the same workflow engine that powers operations across 100M+ Zoho users. That's why Log360 can include SOAR at zero execution cost.

Privately held

Profitable

Zero M&A
debt

\$0 per
execution cost

\$0 separate
SOAR license

∞
playbook run

Automate more → pay the same. Maturity is *rewarded*, not penalized

Bi-directional response: EC, PAM360, AD360, SDP, firewalls, custom APIs

No acquisition risk — Zoho builds, not buys. Roadmap continuity guaranteed



Enterprise workflow engine, repurposed for SOAR

- Battle-tested at enterprise scale before it ever reached security — not a v1 SOAR built to check a box
- Visual drag-and-drop builder, conditional branching, approval gates, SLA timers — all inherited from Qntrl
- Native to Log360 — SIEM alert fires, SOAR playbook executes in the same process, same data context, zero latency

The structural moat: Un-acquiring a \$500M SOAR bolt-on and rebuild natively. Zoho never had to — Qntrl was built as an enterprise workflow engine first, then applied to security. The result: zero execution cost automation that scales with your SOC maturity, not against it.

COMPLIANCE

Audit-ready by default — not as an afterthought

Every detection rule, UEBA anomaly, and SOAR response automatically generates audit evidence. When security operations produce compliance as a natural output, your CISO stops firefighting audits and starts owning posture.

100+
Frameworks

26K+
Mapped
Controls

**Decoupled
marketplace**

Region / Sector	Frameworks
Global	ISO 27001, SOC 2, CSA CCM, CIS, NIST CSF, NIST 800-53
Europe	GDPR, NIS2, DORA, eIDAS, UK Cyber Essentials
Americas	HIPAA, SOX, PCI DSS 4.0, CMMC v2, NYDFS, CCPA
APAC/MEA	PDPA, NCA SIEM (KSA), IRAP, SEBI,
Sector	PDPL SWIFT CSCF, NERC CIP, FFIEC, MAS TRM, TISAX

Closed-loop compliance workflow

1 • AUTO-MAP

Security events automatically mapped to framework controls. Detection = evidence.

2 • CONTINUOUS MONITORING

Real-time compliance posture. Control violations trigger alerts — not quarterly audit findings.

3 • EVIDENCE GENERATION

Audit workpapers, evidence queries, control attestation reports — generated, not assembled.

4 • AUDITOR HANDOFF

Export-ready PDF/CSV reports. Auditor gets the package, not a platform login.



Intelligence

AI-native from the ground up

Not a chatbot bolted on. AI is woven into the architecture — through Zoho's MCP server, pre-built agents, and the Zia Agent Studio for full customization.

LAYER 03: Zia Agent Studio

Build custom AI agents — no code, no hard coded prompts

LAYER 02: Pre-built Security Agents

Threat hunter · Investigator · Compliance reviewer · Report writer

LAYER 01: Zoho MCP Server

Model Context Protocol — secure model-to-data brokerage

// WHY IT MATTERS

AI you **OWN**

Not AI you **RENT**.

- No prompt lock-in — agents are fully customizable
- Data stays inside your boundary via MCP
- BYO LLM — Zia, OpenAI,
- Agent-to-agent collaboration for complex investigations



Our recent customers across Europe and the UK





Thank you